



How MOREnet Works With Telecommunications Providers

What services does MOREnet offer?

Operating as a business unit of the University of Missouri, MOREnet is a public research and education consortium comprised of K-12 schools, public libraries, higher education institutions and state agencies. MOREnet provides a secure high-speed network for research and education to all areas of the state. In addition, MOREnet provides essential services to members including technical support, training, network security, videoconferencing, e-mail hosting, web hosting, content filtering and online resource databases.

Does MOREnet compete with the private sector?

MOREnet does not own telecommunications lines; rather, it purchases these services from the private market. More than 60 percent of MOREnet's annual expenditures (more than \$15 million) are spent

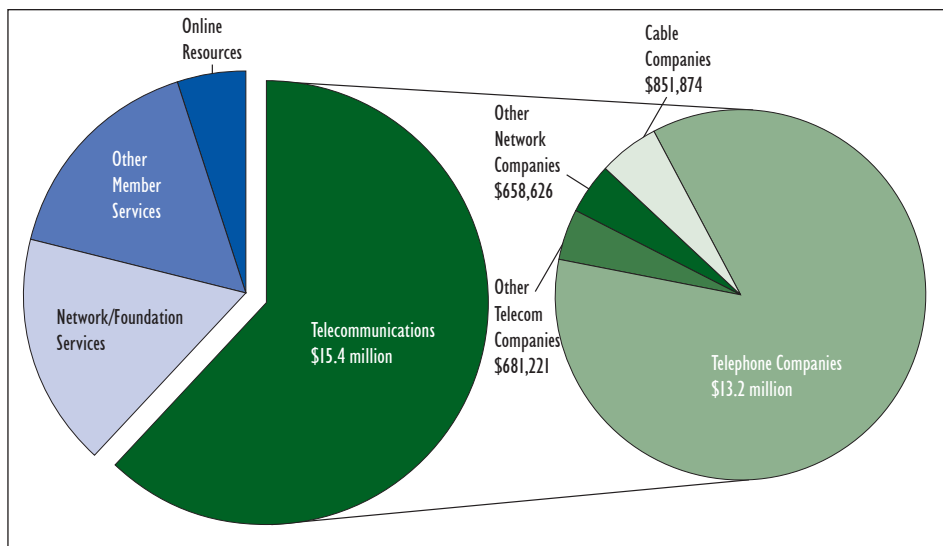
with telecommunications companies doing business in Missouri. Rather than competing with private businesses, MOREnet is a customer of virtually every local exchange carrier in the state. This centralized purchasing saves members time and resources and stimulates local economic development.

How does MOREnet buy telecommunications services?

MOREnet contracts with private

industry for its telecommunications services. All Internet connections and telecommunications lines that connect member sites are obtained from private companies doing business in Missouri in strict compliance with the University's public procurement processes. Because all circuits are acquired through public bidding processes, companies compete, resulting in lower costs to members.

FY11 Expenditures



See page 2 "FY11 Expenditures by Provider" for breakdown of \$13.2 million



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FY11 Expenditures by Provider

Telecommunications Provider	FY11 Expense
SBC (dba AT&T)	\$3,944,294
AT&T	\$3,842,412
Sho-Me Technologies	\$1,893,420
Lightcore	\$1,828,586
Embarq	\$829,612
MNA-Missouri Network Alliance	\$374,450
Qwest	\$181,271
Level-3 Communications	\$166,716
Marshall Municipal Utilities	\$60,865
City Utilities Of Springfield (Springnet)	\$59,542
Centurytel	\$19,847
Socket	\$3,969
Mark Twain Rural Telephone	\$3,969
Alltel Communications Inc.	\$3,969
Fidelity Telephone	\$2,646
Steelville Telephone Exchange	\$1,323
Unite Private Networks	\$1,323
Grand River Mutual	\$1,323
Northeast Missouri Telephone	\$1,323
New Edge Networks	\$1,323
McDonald County Telephone	\$1,323
Covad Communications	\$1,323
TDS Telecom	\$1,323
Oregon Farmers Mutual	\$1,323
City Cable Internet	\$1,323
Midwest Data Center	\$1,323
Mid Missouri Broadband & Cable	\$1,323
Total	\$13,231,444

Based on 1st quarter FY11 reprojected budget.